

Change Management Consulting Rates			Regular Rate	Current pricing reflects present economic conditions and may be updated as needed.	
Duration*	% Discount / Hour	Discount Rate / Hour	\$300 / Hour		
1 Week	4.00%	\$288 / Hour			
2 Weeks	6.00%	\$282 / Hour			
3 Weeks	8.50%	\$275 / Hour			
1 Month	12.50%	\$263 / Hour			
2 Months	18.50%	\$245 / Hour			
3 Months	31.50%	\$206 / Hour	Recommended (Higher Discount Rate)		
4 Months	32.50%	\$203 / Hour			
5 Months	33.50%	\$200 / Hour			
6 Months	37.50%	\$188 / Hour	Recommended (Higher Discount Rate)		
7 Months	38.50%	\$185 / Hour			
8 Months	39.50%	\$182 / Hour			
9 Months	40.50%	\$179 / Hour			
10 Months	41.50%	\$176 / Hour			
11 Months	42.50%	\$173 / Hour			
12 Months	47.50%	\$158 / Hour	Recommended (Higher Discount Rate)		
>12 Months	Negotiable				

\* Hours per week: 30-45 hours per week. To be negotiated based on client needs